



Monthly Cement Dispatches Saudi Cement Sector | March 2024



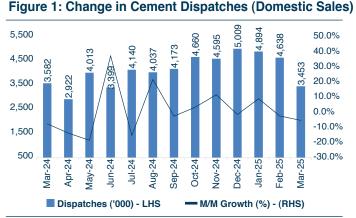


AJC Research Team +966 11 2256248 ajc_research@aljaziracapital.com.sa



Cement Dispatches for March 2025

Local cement sales displayed a 3.6% Y/Y decrease in March-25 likely due to more days of Ramadan, after recording an increase of 10.4% Y/Y during 2M-2025. However, clinker inventory increased for the month of March-25, recording an increase of 2.4% M/M at 44.3MT, after a run of 2 consecutive months of sequential decline: Domestic cement dispatches for the month of March-25 stood at 3.45mn tonnes, posting a 3.6% Y/Y decrease from March-24 levels of 3.58mn tonnes. Domestic dispatches decreased by 25.6% M/M likely due to slowdown in the construction activities during Ramadan. Total export dispatches stood at 373K tonnes, compared to 477K tonnes in March-24, recording a decrease of 21.8% on a Y/Y basis. Clinker inventories stood at 44.3mn tonnes in March-25; showing an increase of 5.1% Y/Y while also registering an increase of 2.4% M/M. Clinker production during Mar-25 witnessed a decline of 6.3% Y/Y to 5.1MT from 5.4MT during Mar-24, led by output decline of Southern Cement (down 30%, by 187KT), followed by City Cement after recording a decline of 44% Y/Y by 143KT. During 3M-25, local dispatches increased by 6.3%, reaching to 12.99mn tonnes, compared to 12.22mn tonnes in 3M-24. Qassim Cement now leads with the highest sales market share among its peers at 13.5% as of March-25, up from 12.6% during the same period last year. Yamama Cement stood at the second highest sales market share by March-25, with a 13.3% share. The sector's sales/clinker production ratio stood at 74% during March-25, where AlJouf Cement registered the highest ratio at 217%.



Source: Yamama Cement, AlJazira Capital Research

Domestic cement dispatches decreased by 3.6% Y/Y to 3.45MT during March-25, a decrease by 26.6% on a M/M basis.

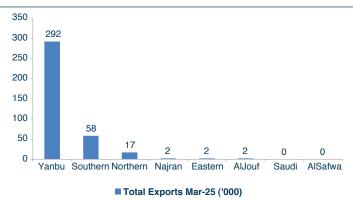


Figure 2: Cement and Clinker Exports for March-25 (000)

Cement and clinker exports have reached 373K tonnes in March-25 compared to 477K tonnes in March-24, recording a decrease of 21.8% on a Y/Y basis. Yanbu Cement and Southern Cement recorded the highest export sales at 292KT and 58KT, respectively.



Figure 3: Utilization Rate (TTM)

Source: Yamama Cement, AlJazira Capital Research

The total utilization rate (TTM) of the cement sector in Saudi Arabia stood at 71.9%, recording a decrease of 40bps M/M, and a decrease of 349bps compared to March-24.

Figure 4: Change in Clinker Inventories (000)



By March-25's end. clinker inventories stood at 44.25mn tonnes, recording an increase of 5.1% Y/Y and also an increase of 2.4% M/M.



Source: Yamama Cement, AlJazira Capital Research

April 2025 Monthly Cement Dispatches



Sales, 000)



750 120% 650 100% 80% 550 60% 450 40% 350 5.8% è 20% g <u>ب</u> -4.6% 3.4% 250 2 0% ŝ 52-150 36. -20% 27 50 80 -40% -50 Saudi AlJouf Riyadh Yanbu Eastern AlSafwa Tabuk Umm AlQura City Najran Jnited Cement -60% Qassim 'amama Arabian Southern Northern Cement Dispatches ('000) - (LHS) Y/Y Change (%) - (RHS)

Figure 5: Cement Dispatches for March-25 (Domestic

Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Arabian Cement and Alsafwa Cement recorded the highest increases in dispatches by 26.0% Y/Y and 21.5% Y/Y, respectively. On the other hand, Umm AlQura Cement and Tabuk Cement recorded the largest declines of 36.0% Y/Y and 33.8% Y/Y, respectively.

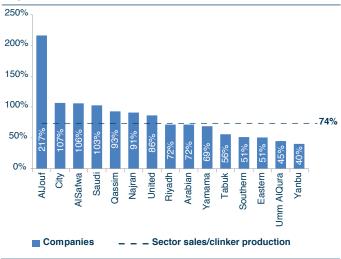
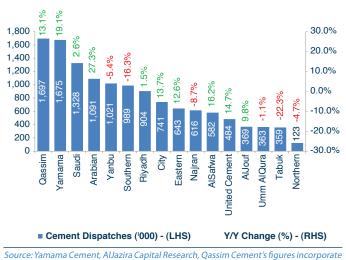


Figure 7: Sales / Clinker Production for March-25

Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Aljouf Cement and City Cement showed the highest sales/ clinker production ratios of 217% and 107%, respectively. On the other hand, Yanbu Cement and Umm AlQura Cement recorded the lowest sales/clinker production ratios of 40% and 45%, respectively.

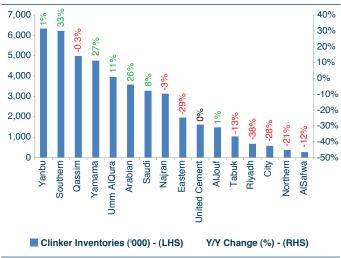
Figure6: Cement and Clinker Dispatches for 3M-2025 (Domestic Sales, 000)



Source: Yamama Cement, Albazira Capital Research, Qassim Cement's figures ind Hail Cement's data.

For 3M-2025, Arabian Cement and Yamama Cement recorded the highest increases in dispatches by 27.3% and 19.1%, respectively. Meanwhile, **Tabuk Cement** and **Southern** Cement posted declines of 22.3% and 16.3%, respectively.

Figure 8: Clinker Inventories – March-25



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Inventory levels of **Riyadh Cement** and **Eastern Cement** declined by 38% Y/Y, 29% Y/Y respectively. On the other hand, **Southern Cement** and **Yamama Cement** both posted the highest increases in their inventory levels of 33% Y/Y and 27%, respectively.





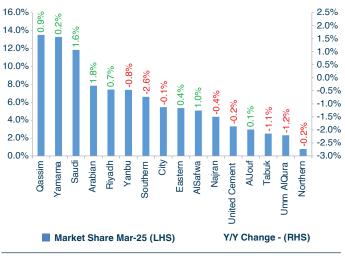
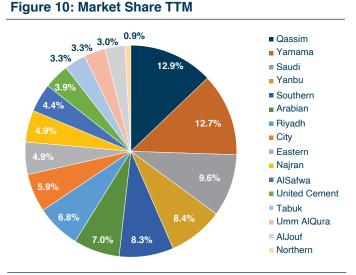


Figure 9: Market Share – March-25 (Domestic Sales)

Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Qassim Cement and Yamama Cement recorded the highest market share by March-25 at 13.5% and 13.3%, respectively. Meanwhile, Northern Cement bottomed the list with a market share of 0.8%, followed by Umm Alqura Cement with a market share of 2.3%. Arabian Cement's market share increased by 180bps Y/Y while Saudi Cement's also increased by 160bps Y/Y.



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

On a TTM basis, **Qassim cement** and **Yamama Cement** recorded the highest market shares of 12.9% and 12.7%, respectively. Followed by **Saudi Cement** with a market share of 9.6%.

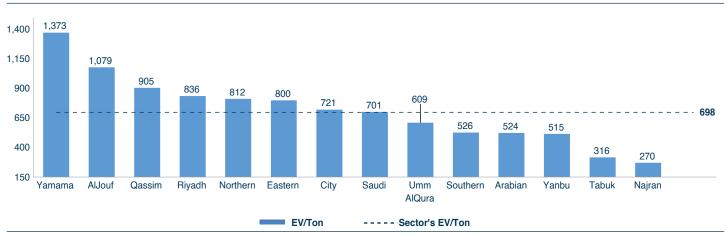


Figure 11: EV / Tonne

Source: Bloomberg, Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Yamama Cement recorded the highest EV/Ton at SAR 1,373, followed by AlJouf Cement with an EV/Ton of SAR 1,079. Meanwhile, Najran Cement and Tabuk Cement both recorded the lowest EV/Tons at SAR 270 and SAR 316, respectively.





Head of Sell-Side Research - Director

Jassim Al-Jubran

+966 11 2256248

j.aljabran@aljaziracapital.com.sa

RESEARCH DIVISION

RESEARCH DIVISION

RATING TERMINOLOGY AlJazira Capital, the investment arm of Bank AlJazira, is a Shariaa Compliant Saudi Closed Joint Stock company and operating under the regulatory supervision of the Capital Market Authority. AlJazira Capital is licensed to conduct securities business in all securities business as authorized by CMA, including dealing, managing, arranging, advisory, and custody. AlJazira Capital is the continuation of a long success story in the Saudi Tadawul market, having occupied the market leadership position for several years. With an objective to maintain its market leadership position, AlJazira Capital is brokerage capabilities to offer further value-added services, brokerage across MENA and International markets, as well as offering a full suite of securities business.

- 1. Overweight: This rating implies that the stock is currently trading at a discount to its 12 months price target. Stocks rated "Overweight" will typically provide an upside potential of over 10% from the current price levels over next twelve months.
- 2. Underweight: This rating implies that the stock is currently trading at a premium to its 12 months price target. Stocks rated "Underweight" would typically decline by over 10% from the current price levels over next twelve months.
- 3. Neutral: The rating implies that the stock is trading in the proximate range of its 12 months price target. Stocks rated "Neutral" is expected to stagnate within +/- 10% range from the current price levels over next twelve months.
- 4. Suspension of rating or rating on hold (SR/RH): This basically implies suspension of a rating pending further analysis of a material change in the fundamentals of the company.

Disclaimer

The purpose of producing this report is to present a general view on the company/economic sector/economic subject under research, and not to recommend a buy/sell/hold for any security or any other assets. Based on that, this report does not take into consideration the specific financial position of every investor and/or his/her risk appetite in relation to investing in the security or any other assets, and hence, may not be suitable for all clients depending on their financial position and their ability and willingness to undertake risks. It is advised that every potential investor seek professional advice from several sources concerning investment decision and should study the impact of such decisions on his/her financial/legal/tax position and other concerns before getting into such investments or liquidate them partially or fully. The market of stocks, bonds, macroeconomic or microeconomic variables are of a volatile nature and could witness sudden changes without any prior warning, therefore, the investor in securities or other assets might face some unexpected risks and fluctuations. All the information, views and expectations and fair values or target prices contained in this report have been compiled or arrived at by Al-Jazira Capital from sources believed to be reliable, but Al-Jazira Capital has not independently verified the contents obtained from these sources and such information may be condensed or incomplete. Accordingly, no representation or warranty, express or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information and opinions contained in this report. Al-Jazira Capital shall not be liable for any loss as that may arise from the use of this report or its contents or otherwise arising in connection therewith. The past performance of any investment is not an indicator of future performance. Any financial projections, fair value estimates or price targets and statements regarding future prospects contained in this document may not be realized. The value of the security or any other assets or the return from them might increase or decrease. Any change in currency rates may have a positive or negative impact on the value/return on the stock or securities mentioned in the report. The investor might get an amount less than the amount invested in some cases. Some stocks or securities maybe, by nature, of low volume/trades or may become like that unexpectedly in special circumstances and this might increase the risk on the investor. Some fees might be levied on some investments in securities. This report has been written by professional employees in Al-Jazira Capital, and they undertake that neither them, nor their wives or children hold positions directly in any listed shares or securities contained in this report during the time of publication of this report, however, The authors and/or their wives/children of this document may own securities in funds open to the public that invest in the securities mentioned in this document as part of a diversified portfolio over which they have no discretion. This report has been produced independently and separately by the Research Division at Al-Jazira Capital and no party (in-house or outside) who might have interest whether direct or indirect have seen the contents of this report before its publishing, except for those whom corporate positions allow them to do so, and/or third-party persons/institutions who signed a non-disclosure agreement with Al-Jazira Capital. Funds managed by Al-Jazira Capital and its subsidiaries for third parties may own the securities that are the subject of this document. Al-Jazira Capital or its subsidiaries may own securities in one or more of the aforementioned companies, and/or indirectly through funds managed by third parties. The Investment Banking division of Al-Jazira Capital maybe in the process of soliciting or executing fee earning mandates for companies that is either the subject of this document or is mentioned in this document. One or more of Al-Jazira Capital board members or executive managers could be also a board member or member of the executive management at the company or companies mentioned in this report, or their associated companies. No part of this report may be reproduced whether inside or outside the Kingdom of Saudi Arabia without the written permission of Al-Jazira Capital. Persons who receive this report should make themselves aware, of and adhere to, any such restrictions. By accepting this report, the recipient agrees to be bound by the foregoing limitations.

Asset Management | Brokerage | Investment Banking | Custody | Advisory

Head Office: King Fahad Road, P.O. Box: 20438, Riyadh 11455, Saudi Arabia, Tel: 011 2256000 - Fax: 011 2256068