



# Monthly Cement Dispatches Saudi Cement Sector | October 2024

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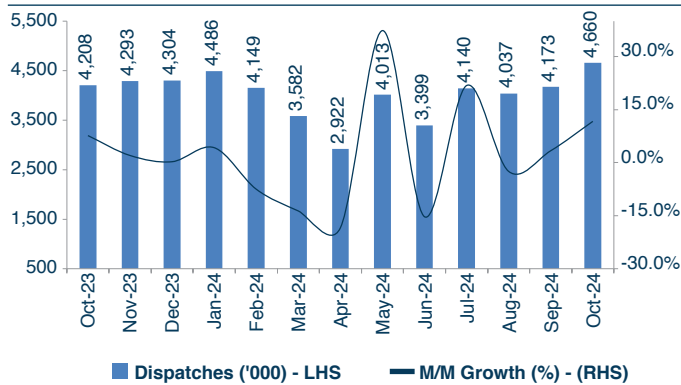
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## Cement Dispatches for October 2024

Local cement sales show a 10.7%Y/Y increase in October-24, and 2.3% Y/Y growth during 10M-24. Moreover the inventory level has seen the first decline since May 2024, reaching 45.1MT in October down from 45.2MT in September : Domestic cement dispatches for the month of October-24 stood at 4.66mn tonnes, posting a 10.7% Y/Y increase from October-23 level of 4.21mn tonnes. Dispatches have also grown by 11.7% M/M. Total export dispatches stood at 570K tonnes compared to 807K tonnes in October-23, recording a high decline of 29.4% on a Y/Y basis. Clinker inventories stood at 45.14mn tonnes in October-24; showing an increase of 13.6% Y/Y and a decent drop of 0.1% M/M. In 10M-24, local cement sales has slightly grown by 1.50% Y/Y, reaching 39.56mn tonnes, compared to 38.98mn tonnes in 10M-23. Meanwhile, Cement and Clinker export sales in 10M-24 reached 5.27mn tonnes, a decline of 28.43% from the 7.36mn tonnes recorded during 10M-23. Qassim Cement now leads with the highest market share among its peers at 12.7% as of 10M-24 after acquiring Hail Cement, up from 8.4% during the same period last year. Yamama Cement became the second highest market share in the market, with 12.1% market share. Sales/clinker production ratio stood at 109% during October-24, where Tabuk Cement registered the highest ratio at 244%.

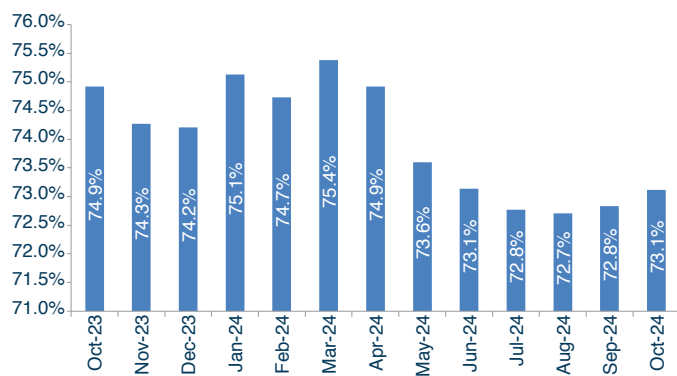
Figure 1: Change in Cement Dispatches (Domestic Sales)



Source: Yamama Cement, AlJazira Capital Research

Domestic cement dispatches increased by 10.7% Y/Y to 4.66MT during October-24, and by 11.7% on a monthly basis in October 2024.

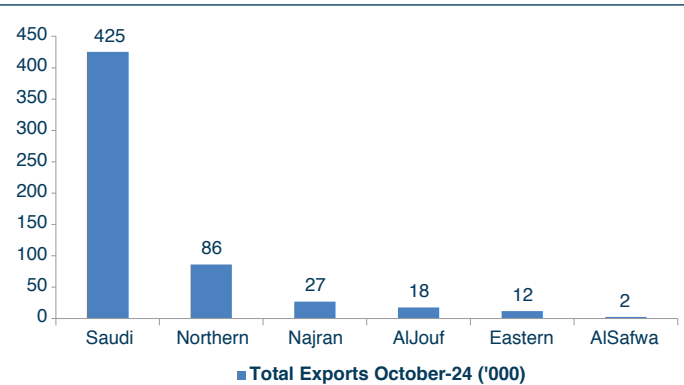
Figure 3: Utilization Rate (TTM)



Source: Yamama Cement, AlJazira Capital Research

The total utilization rate (TTM) of the cement sector in Saudi Arabia stood at 73.1%, an increase of 28.29bps M/M, and a decrease of 180.0bps compared to October-23.

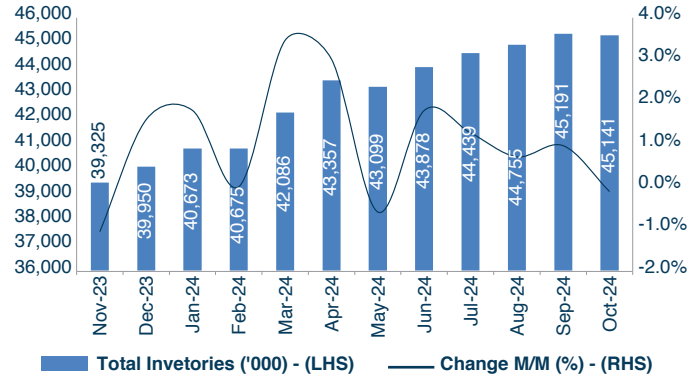
Figure 2: Cement and Clinker Exports for October-24 ('000)



Source: Yamama Cement, AlJazira Capital Research

Cement and clinker exports have reached 570K tonnes in October-24 compared to 807K tonnes in October-23, recording a high drop of 29.4% on a Y/Y basis. **Saudi cement** and **Northern Cement** recorded the highest export sales at 425KT and 86KT, respectively.

Figure 4: Change in Clinker Inventories ('000)



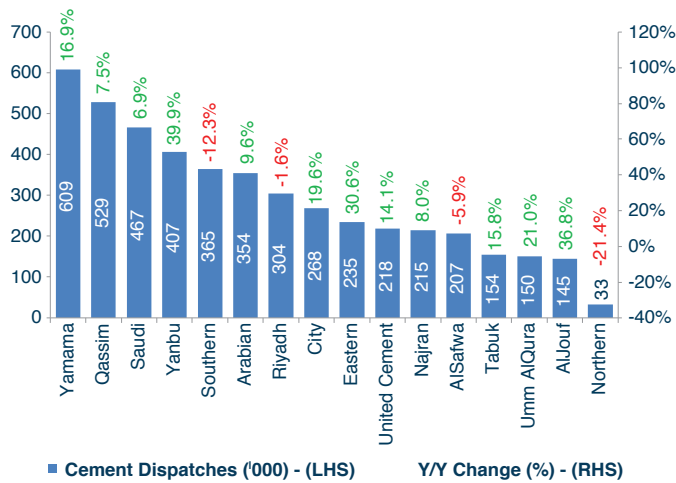
Source: Yamama Cement, AlJazira Capital Research

At the end of October-24, clinker inventories stood at 45.14mn tonnes, recording an increase of 13.6% Y/Y and slight drop of 0.1% M/M.





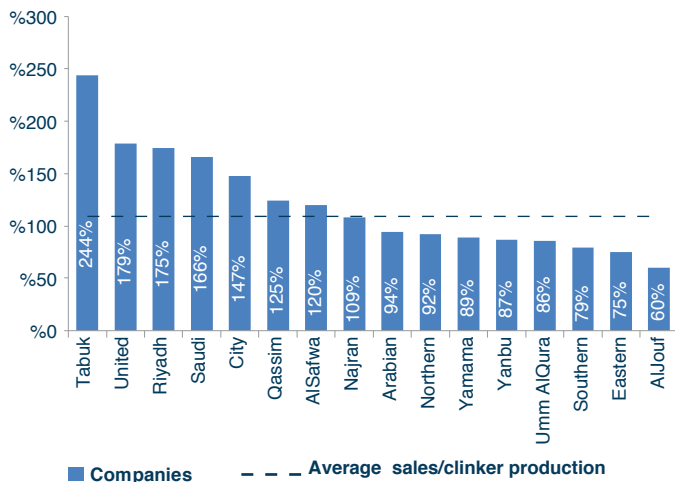
Figure 5: Cement and Clinker Dispatches for October-24 (Domestic Sales)



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

**Yanbu Cement** and **AlJouf Cement** recorded the highest increases in dispatches by 39.9% Y/Y and 36.8% Y/Y, respectively. On the other hand, **Northern Cement** and **Southern Cement** recorded the largest declines of 21.4% Y/Y and 12.3% Y/Y, respectively.

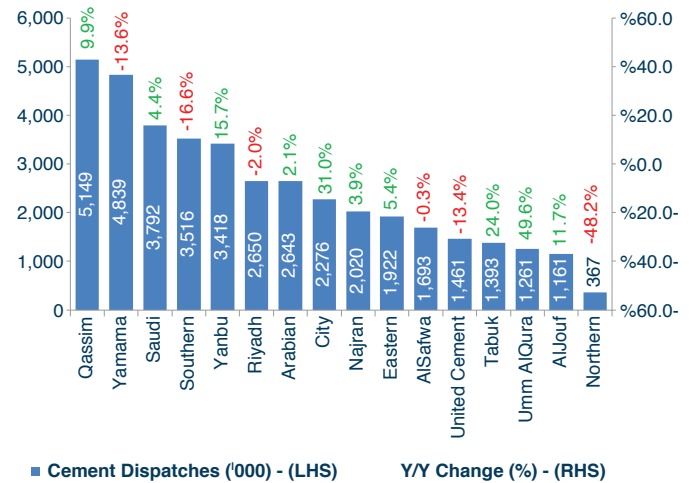
Figure 7: Sales / Clinker Production for October-24



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

**Tabuk Cement** and **United Cement** showed the highest sales/clinker production ratios of 244% and 179%, respectively. On the other hand, **AlJouf Cement** and **Eastern Cement** recorded the lowest sales/clinker production ratios of 60% and 75%, respectively.

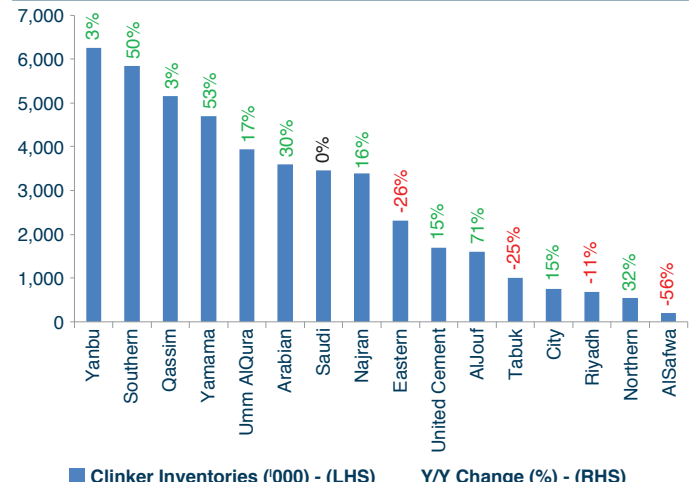
Figure 6: Cement and Clinker Dispatches for 10M-24 (Domestic Sales)



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

For 10M-24, **Umm Al-Qura Cement** and **City Cement** recorded the highest increase in dispatches by 49.6% Y/Y and 31.0% Y/Y, respectively. Meanwhile, **Northern Cement** and **Southern Cement** posted declines of 48.2% Y/Y and 16.6% Y/Y, respectively.

Figure 8: Clinker Inventories – October-24 ('000)

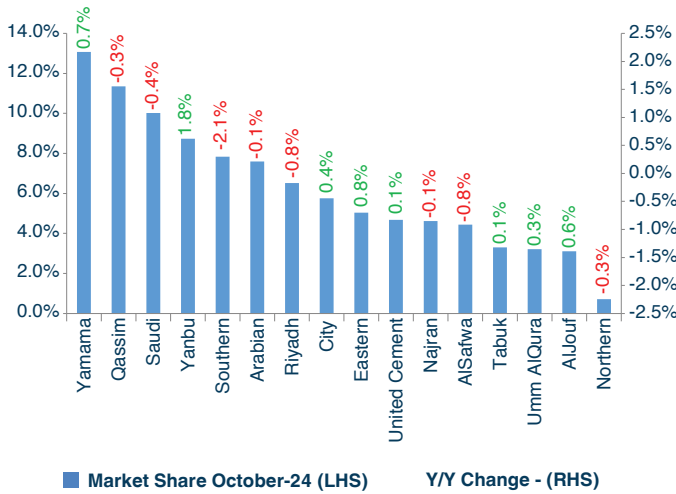


Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

Inventory levels of **AlSafwa Cement** and **Eastern Cement** declined by 56% Y/Y, 26% Y/Y respectively. On the other hand, **AlJouf Cement** and **Yamama Cement** both posted the highest increase in their inventory levels of 71% Y/Y and 53%, respectively.



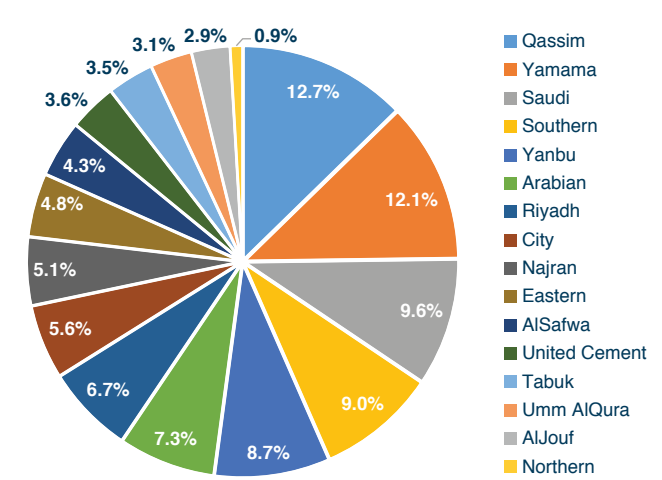
**Figure 9: Market Share – October -24 (Domestic Sales)**



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

**Yamama Cement** and **Qassim Cement** recorded the highest market share in October-24 of 13.1% and 11.4%, respectively. Meanwhile, **Northern Cement** bottomed the list with market share of 0.7%, followed by **AlJouf Cement** with a market share of 3.1%. **Yamama Cement's** market share increased by 68.7bps Y/Y while **Qassim Cement's** market share decreased by 34.0bps Y/Y.

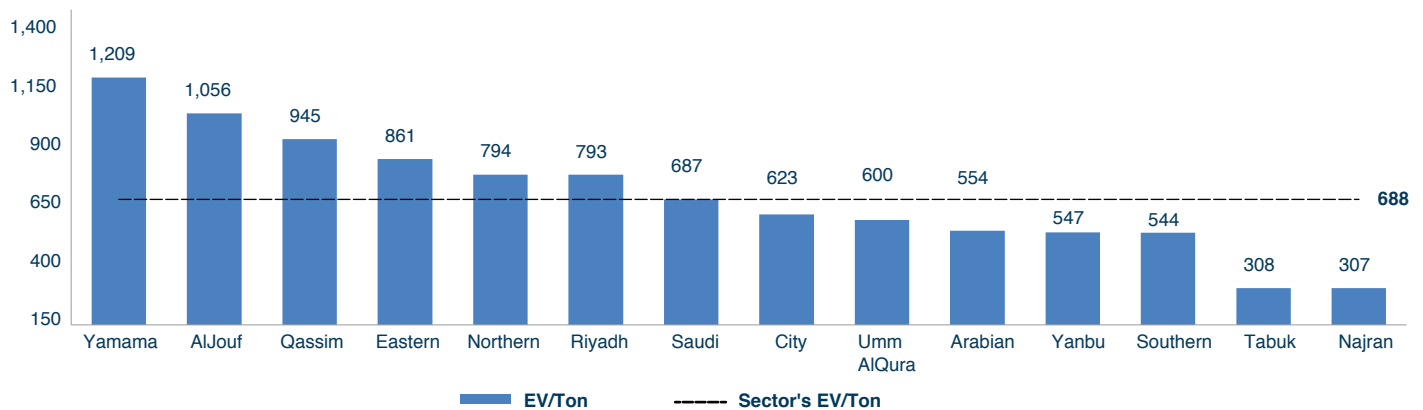
**Figure 10: Market Share TTM**



Source: Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

On a TTM basis, **Qassim cement** and **Yamama Cement** recorded the highest market share of 12.7% and 12.1%, respectively. Followed by **Saudi Cement** with a market share of 9.6%.

**Figure 11: EV / Tonne**



Source: Bloomberg, Yamama Cement, AlJazira Capital Research, Qassim Cement's figures incorporate Hail Cement's data.

**Yamama Cement** recorded the highest EV/Ton of SAR 1,209, followed by **AlJouf Cement** with an EV/Ton of SAR 1,056. Meanwhile, **Najran Cement** and **Tabuk Cement** both recorded the lowest EV/Ton of SAR 307 and 308, respectively.



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