



Monthly Cement Dispatches

Saudi Cement Sector | March 2024



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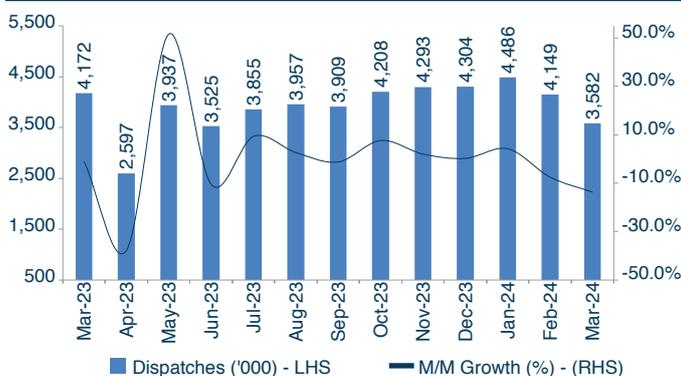
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Cement Dispatches for March 2024

Mar-24 sales posted a 14.1% Y/Y decline due to a greater impact Ramadan's seasonality, inventory levels keep accumulating to new levels: Domestic cement dispatches for the month of March-24 stood at 3.58, posting a 14.1%Y/Y decrease from March-23 level of 4.22mn tonnes, and a decrease by 13.7% M/M, due to higher Ramadan's seasonal impact on sales. Ramadan occupied 21 days of Mar-24 compared to only 9 days in Mar-23. Total export dispatches stood at 477.3k tonnes compared to 795k tonnes in March-23, recording a decrease of 40% on Y/Y basis. Clinker inventories stood at 42.1mn tonnes in March-24; showing an increase by 19.7%Y/Y and by 3.5% M/M, posting the highest level since June-20. In 3M-24, local dispatches decreased by 3.6%, reaching to 12.2mn tonnes, compared to 12.7mn tonnes in 3M-23; as a result of a higher impact of Ramadan seasonality on the quarter. Meanwhile, export sales in 3M-24 reached 1.44mn tonnes, a decrease of 32.0% from the 2.12mn tonnes recorded of 3M-23. Sales/clinker production ratio stood at 75% during March-24, where AISafwa Cement registered the highest ratio at 117%.

Change in Cement Dispatches (Domestic Sales)



Source: Yamama Cement, AlJazira Capital

Domestic cement dispatches decreased by 14.1%Y/Y and by 13.7% on monthly basis in March 2024.

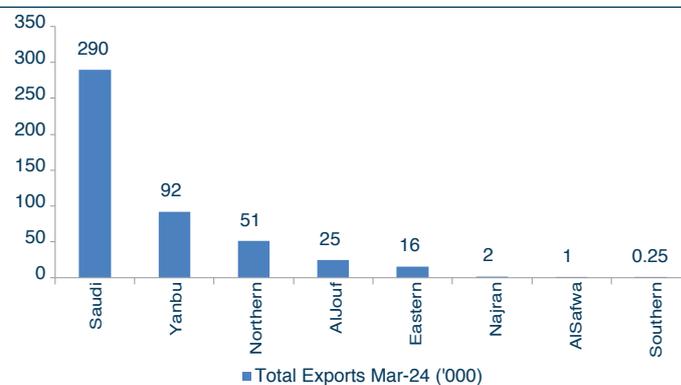
Utilization Rate



Source: Yamama Cement, AlJazira Capital

The total utilization rate of the cement sector in Saudi Arabia stood at 75.4%, an increase by 65.2bps M/M, and an increase by 74.9bps compared to March-23.

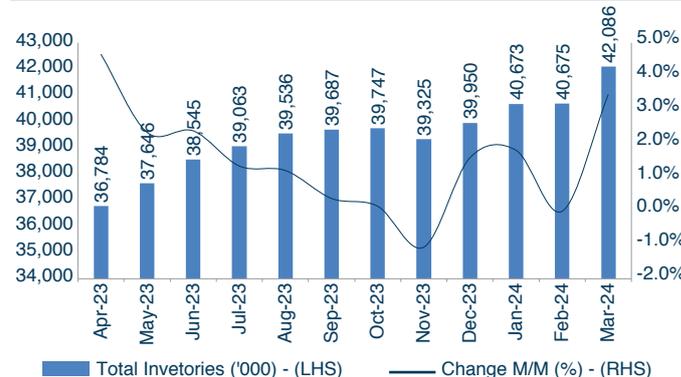
Cement and Clinker Exports for March-24



Source: Yamama Cement, AlJazira Capital

Cement and clinker exports reached to 477.3k tonnes in March -24 compared to 795k tonnes in March-23, recording a 40.0% decline on Y/Y basis.

Change in Clinker Inventories

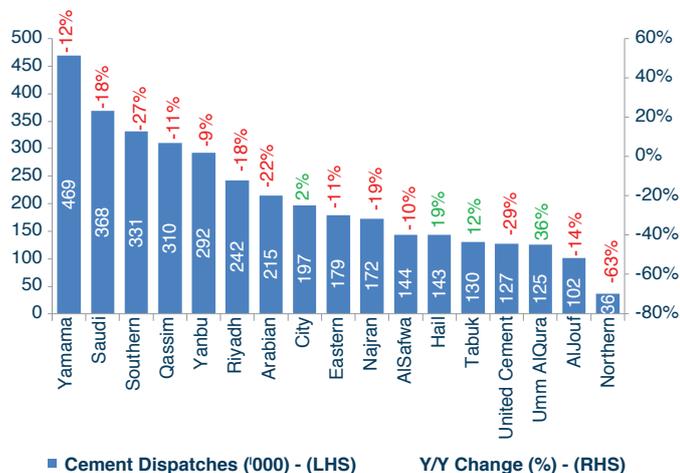


Source: Yamama Cement, AlJazira Capital

At the end of March-24, clinker inventories stood at 42.1mn tonnes, recording an increase of 19.7%Y/Y, and 3.5% M/M.



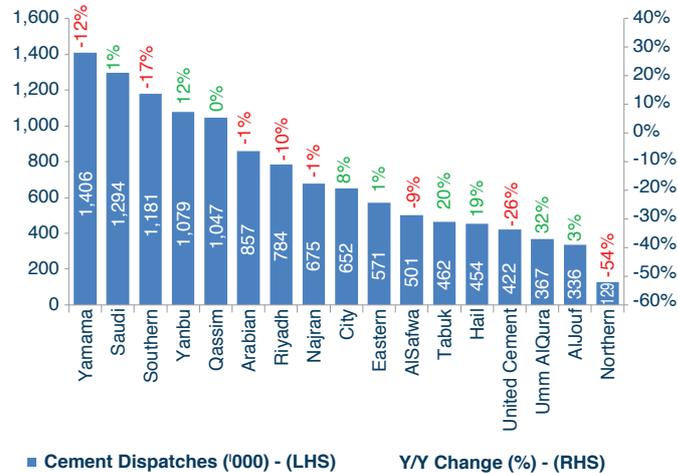
Cement and Clinker Dispatches for March-24 (Domestic Sales)



Source: Yamama Cement, AlJazira Capital

Umm AlQura Cement and Hail Cement recorded the highest increases in dispatches by 36%Y/Y and 19.2%Y/Y, respectively. On the other hand, Northern Cement and United Cement recorded the largest declines of 63.3%Y/Y and 29.4%Y/Y, respectively.

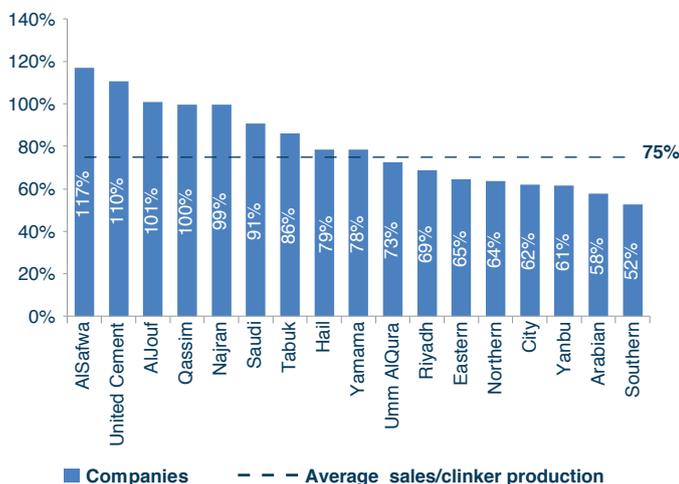
Cement and Clinker Dispatches for 3M-24 (Domestic Sales)



Source: Yamama Cement, AlJazira Capital

For 3M-24, Umm AlQura Cement and Tabuk Cement recorded the highest increase in dispatches by 32.5%Y/Y and 20.3%Y/Y, respectively. Meanwhile, Northern Cement and United Cement posted declines of 54.1% Y/Y and 26.2%Y/Y, respectively.

Sales / Clinker Production for March-24



Source: Yamama Cement, AlJazira Capital

AlSafwa Cement and United Cement showed the highest sales/clinker production ratios of 117% and 110%, respectively. On the other hand, Southern Cement and Arabian Cement recorded the lowest sales/clinker production ratios of 52% and 58%, respectively.

Clinker Inventories – March-24

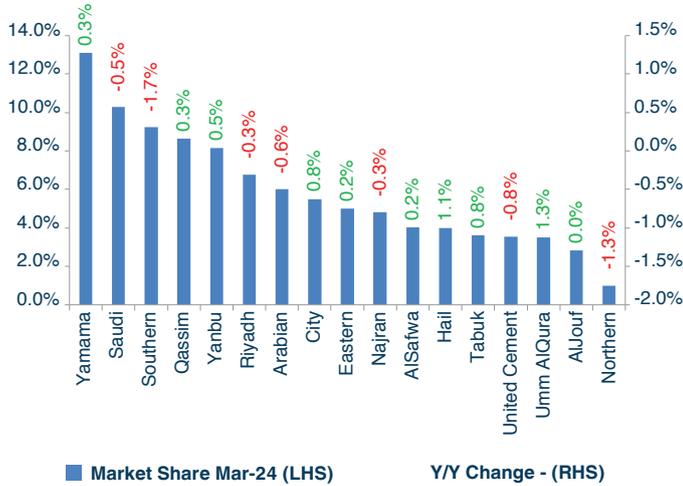


Source: Yamama Cement, AlJazira Capital

Inventory levels of AlSafwa Cement and Northern Cement declined by 45%Y/Y, 22%Y/Y respectively. On the other hand, City Cement and AlJouf Cement both posted the highest increase in their inventory levels of 106%Y/Y and 84%, respectively.



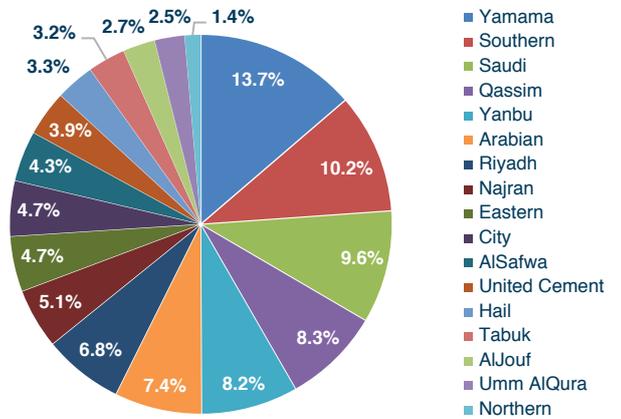
Market Share – March-24 (Domestic Sales)



Source: Yamama Cement , AlJazira Capital

Yamama Cement and Saudi Cement recorded the highest market share in March-24 of 13.1% and 10.3%, respectively. Meanwhile, Northern Cement bottomed the list with market share of 1.0%, followed by AlJouf and Umm AlQura with a market share of 2.8% and 3.5%; respectively. Southern Cement's market share decreased by 166.5pbs Y/Y while Umm AlQura Cement's market share increased by 128.5pbs Y/Y.

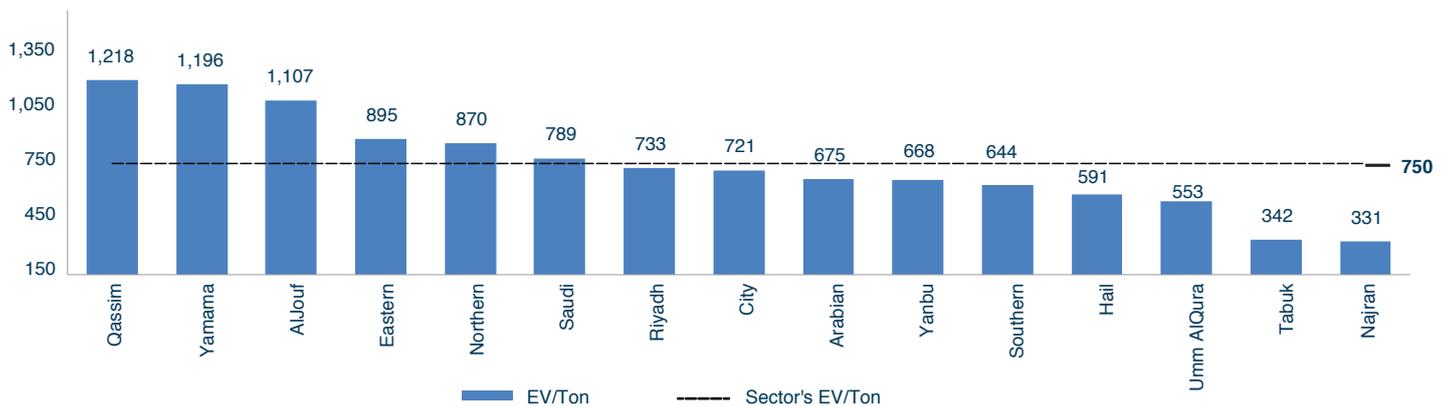
Market Share TTM



Source: Yamama Cement , AlJazira Capital

On a TTM basis, Yamama and Southern Cement recorded the highest market share of 13.7% and 10.2%, respectively. Followed by Saudi Cement with a market share of 9.6%.

EV / Tonne (SAR)



Source: Bloomberg, Yamama Cement , AlJazira Capital

Qassim Cement recorded the highest EV/Ton of SAR 1,218 followed by Yamama Cement with an EV/Ton of SAR 1,196. Meanwhile, Najran Cement recorded the lowest EV/Ton of SAR 331.



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